



January 11, 2017

U.S. Environmental Protection Agency
Cincinnati Procurement Operations Division
4411 Montgomery Road, Suite 300
Norwood, Ohio 45212
ATTN: Candice Charlton

Re: SOL-CI-16-00058, Program Support, Analysis, and Advancement of Transportation Emission Reduction and Fuel Savings Programs

Dear Ms. Charlton:

Eastern Research Group, Inc. (ERG) is pleased to submit our proposal in response to Solicitation SOL-CI-16-00058 entitled "**Program Support, Analysis, and Advancement of Transportation Emission Reduction and Fuel Savings Programs.**" As per the solicitation requirements, we are submitting five printed hard copies of the technical proposal; our cost proposal (two printed hard copies) is being submitted under separate cover. We are also submitting electronic versions of both our technical and cost proposals through FedConnect.

As a prime contractor, ERG has specialized in supporting EPA's mission to protect our nation's environment for more than 30 years. (b)(4)

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As a Vice President of ERG, I will be the Program Manager and provide corporate oversight of our effort. I am personally dedicated to the successful support of this contract and have a corporate commitment from David Meyers, our President, to provide all resources needed for this contract. If you have any technical questions concerning this submittal, please contact me for this solicitation at 512-407-1830 or sandeep.kishan@erg.com. Questions on our cost proposal can be discussed with Mr. Dickran Babigian at 781-674-7310 or dickran.babigian@erg.com.

Sincerely,

Sandeep Kishan
Vice President, Director of ERG's Mobile Sources Group

Enclosures

110 Hartwell Avenue, Lexington, MA 02421-3136 Phone: 781.674.7200 Fax: 781.674.2851
Arlington, VA Atlanta, GA Austin, TX Boston, MA Chantilly, VA Charlottesville, VA Golden, CO Herndon, VA
Lexington, MA Nashua, NH Prairie Village, KS Research Triangle Park, NC Sacramento, CA San Diego, CA

Program Support, Analysis, and Advancement of Transportation Emission Reduction and Fuel Savings Programs

(b)(4)

Volume 1: Technical Proposal

RFP#: SOL-CI-16-00058

Submitted to:
U.S. EPA
Cincinnati Procurement Operations Division
4411 Montgomery Road, Suite 300
Norwood, OH 45212
Attention: Candice Charlton



Submitted by:
Eastern Research Group, Inc. (ERG)
110 Hartwell Avenue
Lexington, MA 02421

January 11, 2017

**Submitted in Response to
EPA Solicitation SOL-CI-16-00058**

Program Support, Analysis, and Advancement of Transportation Emission Reduction and Fuel Savings Programs

Volume I, Technical Proposal

Submitted to:

**Candice Charlton
U.S. Environmental Protection Agency
Cincinnati Procurement Operations Division
4411 Montgomery Road, Suite 300
Norwood, OH 45212**

Submitted by:

**Eastern Research Group, Inc.
110 Hartwell Avenue
Lexington, MA 02421**

January 11, 2017

USE AND DISCLOSURE OF DATA

The data contained herein must be treated as privileged and confidential. As such, the contents of this proposal shall not be duplicated, used, or disclosed in whole or in part without the permission of Eastern Research Group, Inc. for any purpose other than to evaluate this proposal. Should a contract be awarded in response to this proposal, the reviewers shall have the right to duplicate, use, or disclose these data to the extent provided in the contract. This restriction does not limit the right of the reviewers to use information contained herein if such data are obtained from another source without restriction. The entire contents of this proposal are subject to this restriction.



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II. PAST PERFORMANCE (CRITERION 2)

ERG has served EPA since our inception in 1984, and the Agency continues to be our most important client today, comprising nearly (b)(4) of ERG's business. From the start, our policy has been that service to EPA is our top priority. This policy is manifested by our commitment to not take on any work that poses a conflict of interest with our EPA support work.

For this Emission Reduction and Fuel Savings Programs procurement (which is the follow-on to ERG's contract EP-C-11-046), we have provided EPA with references for nine prime contracts. All contracts are either ongoing or were completed within the last five years. All of the contracts include air quality as part of their work scope, and many address aspects of vehicle emissions and fuel consumption. Moreover, each contract covers many, if not all, of the PWS task areas for this procurement.

ERG has a history of supporting our clients under multiple follow-on contracts: ERG's support to EPA's Office of Air and Radiation has continued for more than 20 years under nine consecutive mission contracts; ERG has held successive contracts with EPA's Office of Compliance since 1999; we have held successive contracts with EPA's Office of Water for 30 years; and our support to TCEQ has been continuous for more than 15 years (four consecutive contracts). Our success in achieving repeat business is due entirely to our high level of client service.

None of our team subcontractors are anticipated to hold subcontracts (b)(4)

ERG – Relevant Contract Summary 1

(a) Name of Contracting Activity: EPA Office of Transportation and Air Quality	(f) Total Contract Value: \$22,530,518
(b) Contract Number: EP-C-11-046	(g) Period of Performance: 09/11 to 02/17
(c) Contract Title: Program Support, Analysis, and Advancement of OTAQ's Emission Reduction and Fuel Savings Program	(h) Contracting Officer: Candice Charlton, 513-487-2007, charlton.candice@epa.gov
(d) Contract Type: Cost Plus Fixed Fee	(i) Project Officer: Mary Walsh, 734-214-4205, walsh.mary@epa.gov

(e) Brief Description of Contract and Relevance to this Requirement

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(b)(4)

(k) Subcontractors: (b)(4)

(b)(4)

(l) Compliance with SDB Goals: Goal: (b)(4) Actual: (b)(4)

ERG – Relevant Contract Summary 2

(a) **Name of Contracting Activity:** EPA Office of Transportation and Air Quality
(b) **Contract Number:** EP-C-12-017
(c) **Contract Title:** National Deployment of Portable Emissions and Activity Measurement Devices
(d) **Contract Type:** Cost Plus Fixed Fee

(f) **Total Contract Value:** \$12,345,914
(g) **Period of Performance:** 03/12 to 01/17
(h) **Contracting Officer:** Matthew Grownney, 513-487-2029, grownney.matthew@epa.gov
(i) **Project Officer:** Carl Fulper, 734-214-4400, fulper.carlr@epa.gov

(e) **Brief Description of Contract and Relevance to this Requirement**

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Relevant PWS areas: (b)(4)			
(k) Subcontractors: (b)(4)			
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(b)(4)	(l) Compliance with SDB Goals: Goal:	Actual:	(b)(4)

ERG – Relevant Contract Summary 3

(a) Name of Contracting Activity: EPA Office of Air and Radiation	(f) Total Contract Value: \$157,357,839
(b) Contract Number: EP-W-11-053	(g) Period of Performance: 02/12 to 03/17
(c) Contract Title: Technical and Outreach Support for the Greenhouse Gas Reporting Program (GHGRP) Development and Implementation	(h) Contracting Officer: Rayna Brown, 202-564-6025, brown.rayna@epa.gov
(d) Contract Type: Indefinite Delivery Indefinite Quantity/Time and Materials	(i) Project Officer: Brian Cook, 202-343-9135, cook.brianb@epa.gov

(e) Brief Description of Contract and Relevance to this Requirement

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(b)(4)	
Relevant PWS areas:	(b)(4)
(k) Subcontractors:	(b)(4)
(b)(4)	
(l) Compliance with SDB Goals: Goal: (b)(4) Actual: (b)(4)	
ERG – Relevant Contract Summary 4	
(a) Name of Contracting Activity: EPA Office of Air and Radiation (b) Contract Number: EP-W-16-002 (c) Contract Title: Support for Clean Air Markets and Related Environmental Programs (d) Contract Type: Time and Materials	(f) Total Contract Value: \$21,716,772 (g) Period of Performance: 12/15 to 12/20 (h) Contracting Officer: Mike Fox, 202-564-2550, fox.michael@epa.gov (i) Project Officer: Paula Branch, 202-343-9168, branch.paula@epa.gov
(e) Brief Description of Contract and Relevance to this Requirement	
(b)(4)	

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Relevant PWS areas:	(b)(4)		
(k) Subcontractors:	(b)(4)		
(l) Compliance with SDB Goals: Goal: (b)(4) Actual (b)(4)			
ERG – Relevant Contract Summary 5			
(a) Name of Contracting Activity: EPA Office of Air and Radiation (b) Contract Number: EP-BPA-12-H-0021 (c) Contract Title: Technical and Outreach Support for the Climate Change Division (d) Contract Type: Indefinite Delivery Indefinite Quantity/Time and Materials		(f) Total Contract Value: \$23,700,000 (g) Period of Performance: 07/12 to 01/17 (h) Contracting Officer: Tiffany Wilson, 202-564-3268, wilson.tiffany@epa.gov (i) Project Officer: Isabel Deluca, 202-343-9247, deluca.isabel@epa.gov	
(e) Brief Description of Contract and Relevance to this Requirement			
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Relevant PWS areas: (b)(4)	
(k) Subcontractors: (b)(4)	
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(l) Compliance with SDB Goals: (b)(4)	
(b)(4)	
ERG – Relevant Contract Summary 6	
<p>(a) Name of Contracting Activity: EPA Office of Air and Radiation</p> <p>(b) Contract Number: EP-W-10-028</p> <p>(c) Contract Title: Technical and Outreach Support Services for Reducing Methane Emissions from Landfills</p> <p>(d) Contract Type: Time and Materials</p>	<p>(f) Total Contract Value: \$22,172,662</p> <p>(g) Period of Performance: 10/10 to 03/16</p> <p>(h) Contracting Officer: Anthony Terrell, 202-564-2640, terrell.anthony@epa.gov</p> <p>(i) Project Officer: Kirsten Cappel, 202-343-9556, cappel.kirsten@epa.gov</p>
<p>(e) Brief Description of Contract and Relevance to this Requirement</p> <p>(b)(4)</p> <div style="height: 350px;"></div>	

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Relevant PWS areas: (b)(4)

(k) Subcontractors: (b)(4)

(b)(4)

(l) Compliance with SDB Goals: Goal: (b)(4) Actual: (b)(4)

ERG – Relevant Contract Summary 7

(a) **Name of Contracting Activity:** EPA Office of Civil Enforcement
(b) **Contract Number:** EP-W-12-007
(c) **Contract Title:** Mobile Source Enforcement Support
(d) **Contract Type:** Cost Plus Fixed Fee

(f) **Total Contract Value:** \$5,300,038
(g) **Period of Performance:** 03/12 to 03/17
(h) **Contracting Officer:** Michael Gilham, 202-564-6090, gilham.michael@epa.gov
(i) **Project Officer:** Sounjay Gairola, 202-564-4003, gairola.sounjay@epa.gov

(e) Brief Description of Contract and Relevance to this Requirement

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Relevant PWS areas:

(b)(4)

(k) Subcontractors: (b)(4)	
(b)(4)	
(l) Compliance with SDB Goals: Goal: (b)(4) Actual: (b)(4)	
ERG – Relevant Contract Summary 8	
<p>(a) Name of Contracting Activity: Texas Commission on Environmental Quality</p> <p>(b) Contract Number: (1) 582-11-99776; (2) 582-15-50416</p> <p>(c) Contract Title: 1) Air Quality Monitoring, Emissions Assessment and Technical Support Services; (2) Air Monitoring, Emission Inventory, and Technical Support (AMEIOTS)</p> <p>(d) Contract Type: Time and Materials</p>	<p>(f) Total Contract Value: (1) \$1,836,149; (2) \$3,400,000</p> <p>(g) Period of Performance: (1) 09/10 to 08/14; (2) 09/14 to 08/18</p> <p>(h) Contracting Officer: (1) Leslie Schmidt, 512-239-2934, leslie.schmidt@tceq.texas.gov; (2) Caretta Hill, 512-239-1010, caretta.hill@tceq.texas.gov</p> <p>(i) Work Order Manager: (1) Greg Lauderdale, 512-239-1433, greg.lauderdale@tceq.texas.gov; (2) Cody McLain, 512-239-1144, cody.mclain@tceq.texas.gov</p>
(e) Brief Description of Contract and Relevance to this Requirement	
(b)(4)	

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Relevant PWS areas:	(b)(4)
(k) Subcontractors:	(b)(4)
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(l) Compliance with SDB Goals:	(b)(4)
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<p>(a) Name of Contracting Activity: EPA Office of Air and Radiation</p> <p>(b) Contract Number: EP-BPA-12-H-0036</p> <p>(c) Contract Title: Program Support Activities for Climate and Clean Energy for the Energy Supply and Industry Branch</p> <p>(d) Contract Type: Time and Materials</p>	<p>(f) Total Contract Value: \$9,701,699</p> <p>(g) Period of Performance: 10/12 to 11/17</p> <p>(h) Contracting Officer: Whitney Coleman-Clark, 202-564-4787, coleman-clark.whitney@epa.gov</p> <p>(i) Project Officer: Matthew Clouse, 202-343-9004 clouse.matt@epa.gov</p>
(e) Brief Description of Contract and Relevance to this Requirement	
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Relevant PWS areas:	(b)(4)
(k) Subcontractors:	(b)(4)
(b)(4)	
(l) Compliance with SDB Goals:	(b)(4)
(b)(4)	



Program Support, Analysis, and Advancement of Transportation Emissions Reduction and Fuel Savings Programs Quality Management Plan

Eastern Research Group, Inc.

110 Hartwell Avenue
Lexington, MA 02421

January 2017

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